

**From: Jeff Kleven, Executive Director
Independent Insurance Agents of North Dakota**

Re: IIAND Big "I" 2019 Membership

IIABA is the nation's oldest and largest association of independent insurance agents and brokers, representing a network of more than 300,000 agents, brokers and their employees nationally. IIABA members are small businesses that offer customers a choice of policies from a variety of insurance companies. Independent agents offer all lines of insurance including: MPCI, crop hail, property, casualty, flood, life and health.

The IIA of North Dakota board of directors and staff invite you to join our state and national organization.

Some of the benefits of your Big "I" Membership include:

- **Top advocate for Independent insurance agents when it comes to protecting the Federal Crop Insurance program**
- **Largest and most stable agents E&O Insurance Program for agents in the nation**
- **Top advocate for insurance related issues on Capitol Hill**
- **Perpetuation through student education programs and young agent leadership development**
- **Big "I" Hires program is a one-stop resource designed to recruit and retain qualified talent**
- **Flood program in above and outside the NFIP**
- **Exclusive online market access through Big "I" Markets**
- **Public awareness through a national branding campaign, Trusted Choice ®**
- **Benchmarking using the Best Practices Study**
- **Online Virtual University and Virtual Risk Consultant**
- **Personal Umbrella program through RLI – North Dakota is one of the largest users of program**
- **Ask an Expert - get answers to your coverage questions**
- **Leading technical insurance and agency management information**
- **Endorsed programs – Caliper and DocuSign**

See attached application and membership dues chart.

If you have any questions, don't hesitate to reach out!

Thank you!

Our websites: www.iiaba.net and www.iiand.org